

## Agathe Demarais

<https://agathedemarais.com> – @AgatheDemarais – <https://www.linkedin.com/in/agathe-demarais>

**Thought leader on global affairs with experience in policy-making, research and investment banking**  
**Economist by training with proven experience in economic, political and security risk analysis**  
**Sanctions expert with extensive experience living and working in Russia and the Middle East**

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### WORK EXPERIENCE

#### **Economist Intelligence Unit (EIU)**

Global forecasting director, formerly Europe regional director/principal economist - *Since 2017 (London, UK)*  
Leads EIU's global economic and political forecasting, with a focus on geopolitical developments  
Oversees analysis about economic affairs, security, trade (US-China, US-EU, coronavirus vaccines), and sanctions  
Manages EIU's global forecasting team, producing monthly scenarios for major economies  
Prepares and presents tailored briefs for clients on global and regional developments as part of consulting projects  
Gives keynote presentations and leads workshops with diverse audiences about economic and political affairs  
Represents EIU at high-level events and provides commentary to the media (press, TV, radio, social media)  
Cultivates a wide network of policy-makers, researchers at think tanks, and representatives of financial institutions

#### **French Treasury**

Senior economic policy advisor (Middle East) – *2014/17 (Beirut, Lebanon)*

Monitored and analysed political, economic and financial developments in the Middle East and their associated risks  
Provided the French government with proactive briefs and analysis about a wide array of regional topics  
Headed 30 diplomatic missions per year to assess economic, financial and political developments in 15 countries

#### **French Treasury**

Economic policy advisor (Russia and central Asia) – *2011/14 (Moscow, Russia)*

Prepared more than 300 policy briefs for French government decision-makers and regulators  
Conducted ten diplomatic trips per year in Russia and the CIS to assess economic and financial developments  
Developed a specific expertise in risk, compliance, and international financial sanctions

#### **BNP Paribas Corporate and Investment Banking**

Analyst (Russia and CIS) – *2009/11 (Moscow, Russia)*

#### **HSBC, Halbis Capital Management**

Analyst (Debt capital markets, Emerging markets) – *2008/09 (New York City, US)*

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### EDUCATION

#### **Languages**

*French*: native

*English*: full professional fluency

*Arabic (Levantine dialect & Modern Standard Arabic)*: full professional fluency

*Russian*: full professional fluency

*Spanish*: very good level (studied for 15 years)

#### **Columbia University - School of International and Public Affairs (SIPA)**

Master of International Affairs (MIA) - International Finance & Policy - *2007/09 (New York City, US)*

US Department of State Fulbright scholar

#### **Sciences Po Paris**

Master's degree - Economics and Public Policy - *2007/09 (Paris, France)*

#### **Sciences Po Paris**

Bachelor of Arts (BA) - Economics - *2004/07 (Paris, France)*

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Author of *Backfire*, a book on the global ripple effects of US sanctions (Columbia University Press, November '22)

Member of the 2022 cohort of Franco-British Young Leaders

Member of the Expert Network, World Economic Forum

Member of the Younger Generation Leaders Network on Euro-Atlantic Security (YGLN)

Trustee of the Board, The Economist Charitable Trust